

Update on PRIMEFLEX for VMware EVO:RAIL

Fast track to a hyper-converged IT infrastructure



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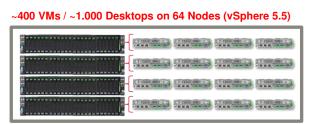
News on EVO:RAIL





Status quo

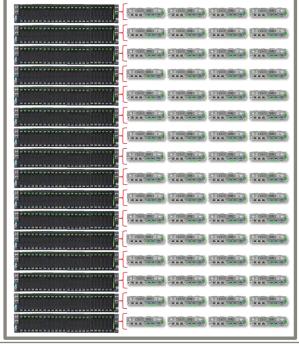
~800 VMs / ~2.000 Desktops on 64 Nodes (vSphere 5.5)





Comes with 2.0; stay tuned

~1.600 VMs / ~4.000 Desktops on 64 Nodes (vSphere 6)



More Flexibility in Configurations: PRIMEFLEX for VMware EVO:RAIL™





Software for the new edge

- Compute, Network and Storage virtualization with vSphere and VSAN
- VMware Support & Services (SnS)

FUJITSU Server PRIMERGY CX400 M1

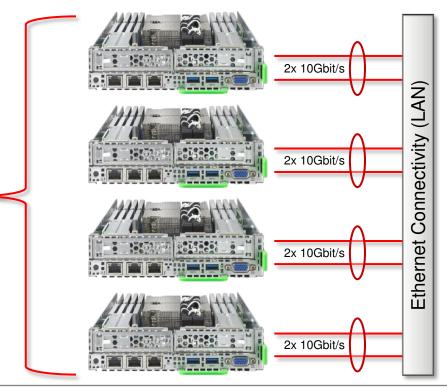




One smart enclosure with 4 nodes and flexible configurations:

- CPUs: 2x E5-2600v3; each from 6 up to 18 Cores
- RAM: From192 up to 512 GB of Memory
- HDD System: 1x 400GB SSD, 1x 300GB; improvement planned
- 2x 10GBit/s Ethernet Connectivity

For each node; all with same configration.



More Performance, Ready for 6.x - Version



- Up to 32 Nodes provided by 8 Appliances in one Cluster
- Up to 1.152 Cores in one Cluster
- Up to 16 TB of Memory in one Cluster

Today: Up to 116 TB of Storage (total) in actual Version,

Up to 64x 10 Gbit/s Ethernet Connectivity

Linear and Predictable Scalability

- From ~100VMs / 250 VDIs on a single Appliance base
- UpTo ~800VMs / 2.000 VDIs on an eight Appliance base

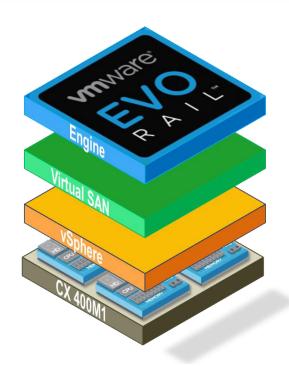
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VMs - Average of 2 vCPUs, 6GB vMEM, 60GB virtual disk

Desktops - Average of 2 vCPUs, 2GB vMEM, 30GB virtual disk

Software and Hardware at its Best: PRIMEFLEX for VMware EVO:RAIL









New Options



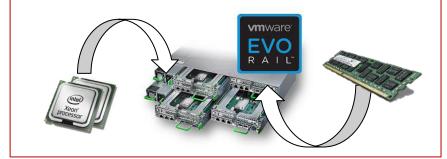
Horizon View Add-On licenses

- VMware Horizon Advanced and Enterprise
- Orderable Now



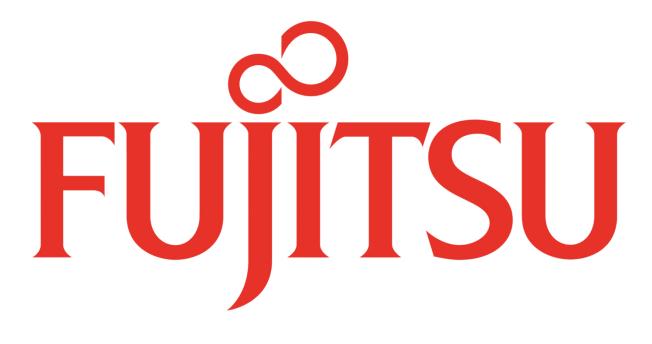
Flexible Configurations

- Full configurability not only T-shirt sizes for:
 - CPU (6 up to 18 cores)
 - Memory (192GB up to 512GB)
- Optimized offerings based on virtual machine profile
- Optimized software license usage



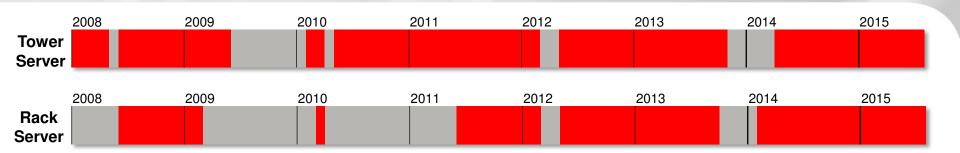
Update: VMmark – Benchmark for Virtualization and Cloudpower





Update: Power Consumption Benchmark





	Hardware Vendor	System	Result	Published
	Fujitsu	FUJITSU Server PRIMERGY RX2560 M1	10699	Mar 2015
2	Fujitsu	FUJITSU Server PRIMERGY TX2560 M1	10685	Mar 2015
3	Fujitsu	FUJITSU Server PRIMERGY RX2540 M1	10654	Oct 2014
	Non-Fujitsu		10206	Jan 2015
	Non-Fujitsu		10103	Mar 2015
4	Fujitsu	FUJITSU Server PRIMERGY CX2550 M1	9971	Dec 2014
5	Fujitsu	FUJITSU Server PRIMERGY RX2530 M1	9811	Jan 2015
	Non-Fujitsu		9749	Mar 2015
	Non-Fujitsu		9472	Jun 2015
6	Fujitsu	FUJITSU Server PRIMERGY TX1320 M1	7535	Dec 2014

PRIMERGY servers hold 6 out of 10 top positions of all major

vendors!

PRIMERGY servers continuously provides leading scores in SPECpower_ssj2008

Status: Jul 28, 2015; based on x86 Tower and Rackservers; no Bladecenter. If no Publish date is given, test date is used as reported.



Update on: PRIMEFLEX for VMware EVO:SDDC

Fast track to your VMware software-defined data center



FROM RAIL to SDDC







	Virtualized Infrastructure Appliance	Data Center-Scale Cloud Infrastructure
Softwarestack	ESX, VSAN, vCenter, EVO:RAIL Engine, vRealize Log Insight, FJ ServerView	ESX, VSAN, NSX, vCenter, EVO:SDDC Manager, vRealize Ops/Log Insight, FJ PlugIns
Managed Hardware	Server + Built-in Storage	Server + Built-in Storage + ToR Leaf/Spine Switch + JBOD or DAS Storage
Server Specs	2U / 4N Appliance; ability to stack appliances	Rack-mounted servers, Ready2Use
Scalability	Up to 8 appliances	Multiple racks
Key Use Cases	HCI in DC, Retail or Branch Office, VDI	SDDC, VDI, laaS

PRIMEFLEX for VMware EVO:SDDC Software Stack



Key features	VDI	Horizon View (add-on)	
■ Software-defined server, storage and networking		vRealize Automation (add-on)	
VMware ESX, vCenter, VSAN and NSX			
■ Simplified SDDC configuration & provisioning		vRealize Log Insight	
 vRealize Operations/Log Insight provides operations and real-time log management across physical, virtual and cloud environments 	Management	vRealize Operations	
 vRealize Automation accelerates the deployment and management of applications and compute services 		EVO:SDDC Manager + Fujitsu SW	
■ Integrated SDDC lifecycle management	Networking/Security	NSX-V	
EVO:RACK Manager provides non-disruptive patching & upgrading	Storage	VSAN	
■ Virtual Desktop Infrastructure	J		
 Horizon View – single platform for virtual desktop and application delivery 	Computo	vCenter Server	
5. pp. 10 5 10 10 10 10 10 10 10 10 10 10 10 10 10	Compute	vSphere	

Introducing PRIMEFLEX for VMware EVO:SDDC



Hyper-converged, distributed multi-rack infrastructure for your software-defined data center

- Next-generation data center platform providing software-defined compute, storage and network (scales up to ten racks)
- Applies the EVO concept to the full line-up of software solutions for the SDDC to provide customers with a single virtual rack impression
- Includes EVO software specifically developed to simplify the deployment and ongoing lifecycle management of the SDDC software
- Ready-to-run hardware/software/services solution including Fujitsu deployment service and solution maintenance





Dramatically simplifies how companies buy, deploy, and operate <u>large scale</u> Software-Defined Data Centers



What's different in SDDC?

From HDDC to SDDC



Software Defined Data Center (SDDC)

Any Application

SDDC Platform

Data Center Virtualization

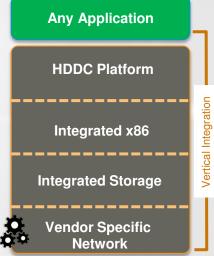
Any x86

Any Storage

Any IP network

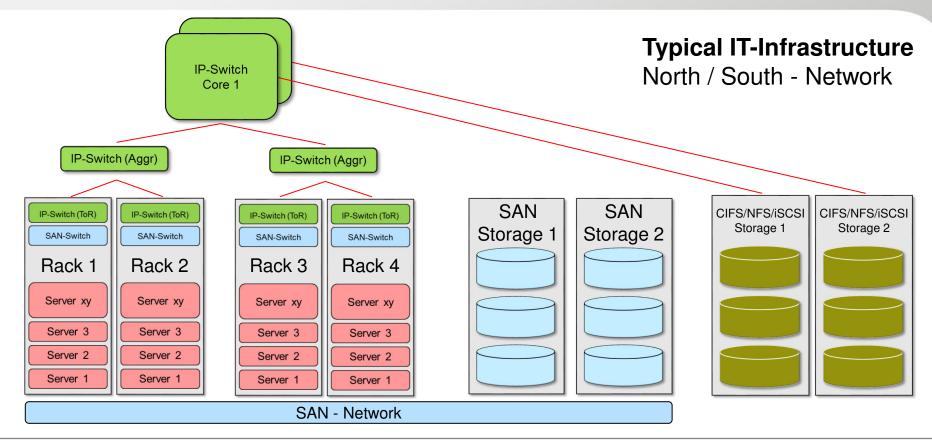






Hyper Converged Infrastructures SDDC vs. HDDC



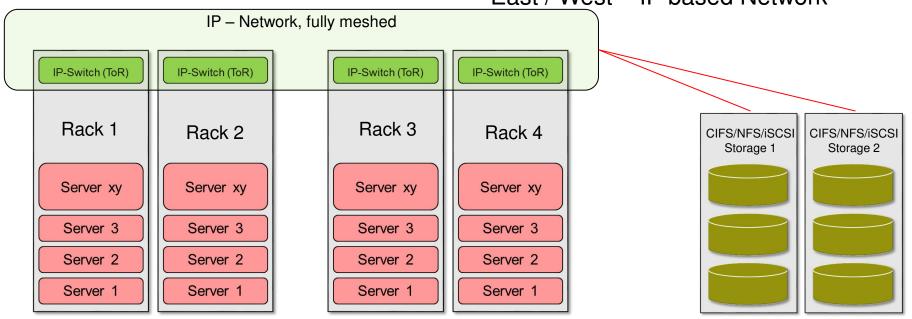


Hyper Converged Infrastructures SDDC vs. HDDC



Hyper Converged IT-Infrastructure

East / West – IP based Network



Hyper Converged Infrastructures Changes at a glance

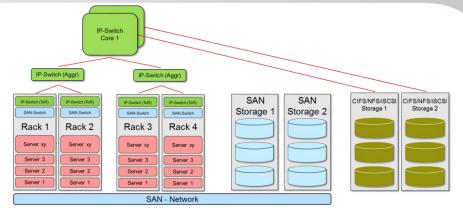


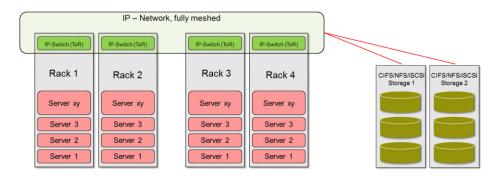
Typical IT-Infrastructure

North / South - Network

VS.

Hyper Converged IT-InfrastructureEast / West – IP based Network





Technical Overview – Details





PRIMEFLEX for VMware EVO:SDDC Hardware Stack- Single System View



8-24 * Fujitsu Server PRIMERGY RX2530 M1



2 * Brocade VDX 6940 (Spine Switch)



2 * Brocade VDX 6740 (ToR Switch)



1 * Brocade VDX 6740T-1G (Admin Switch)



EVO:SDDC Ingridients

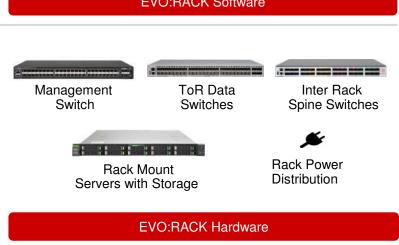














Physical Infrastructure: What's In A Rack?



Data Center Ethernet Network To Data Center Power

Two 32 x 40GE Inter Rack Spine Switches (first rack only)

One GE Management Switch for Out of Band Connectivity

Two 10 GE ToR Switches for Data Connectivity

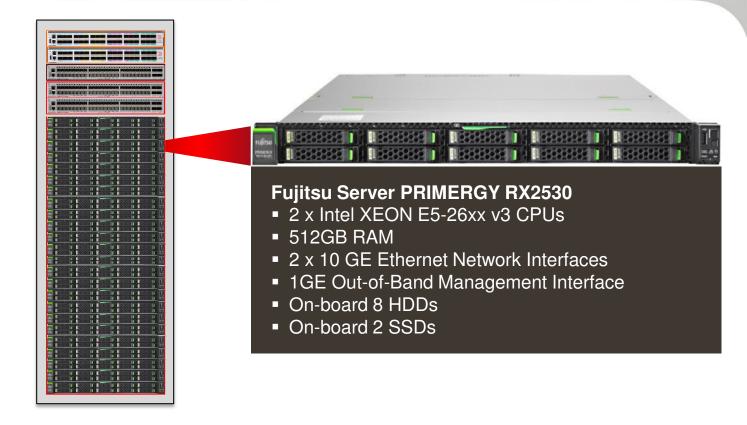
4 x 40GE uplinks from each switch to existing data center LAN

up to 576 CPU Cores, 12 TB of Memory, 300TB of Raw Storage
24 x 2 CPU Servers with 24* 512 GB

- Pre-racked and pre-cabled equipment
- Power distribution built-in
- Drops for power and network uplinks

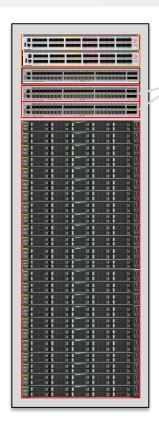
Physical Infrastructure: Server





Physical Infrastructure: Storage





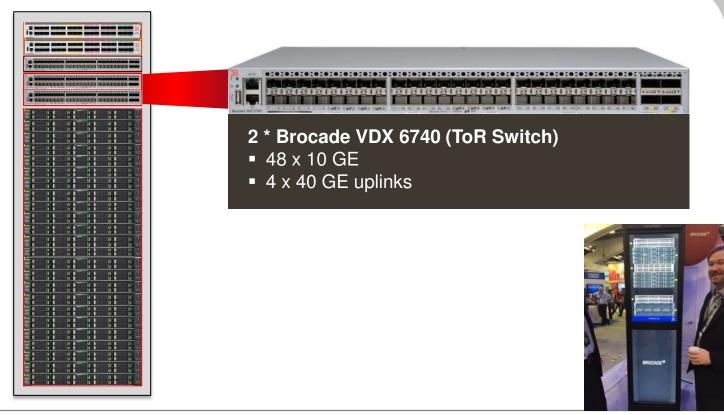
Data Center Ethernet Network



- Ethernet based external storage connected through Data Center Network
- External Ethernet storage visible to ESX hosts but not managed by EVO:SDDC
- Physical DAS Storage combination of HDDs and SSDs
- Presented using VSAN as virtual storage capacity
- Automated creation of VSAN clusters through EVO:SDDC Manager
- Uses performance best practices on HDD:SSD ratios for VSAN
- Redundant VSAN disk groups per physical server
- Approximate storage capacity per rack is 300TB raw
- VSAN capacity is fully managed through EVO:SDDC Manager

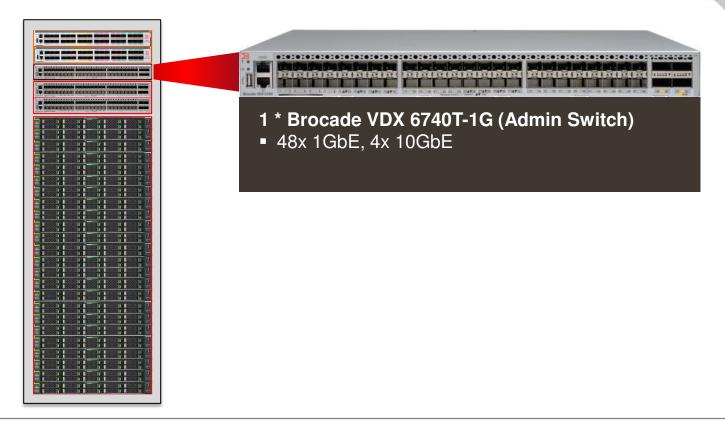
Physical Infrastructure: ToR Switch





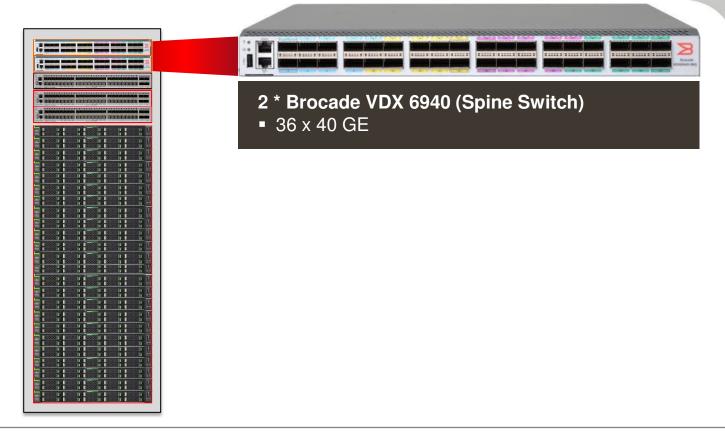
Physical Infrastructure: Admin Switch





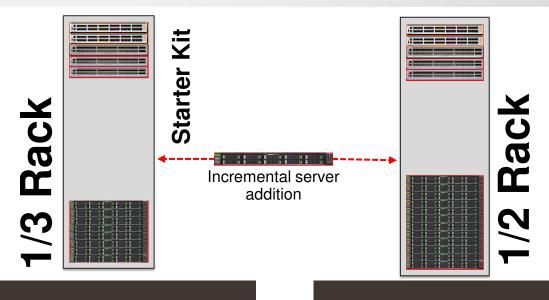
Physical Infrastructure: Spine Switch





Physical Infrastructure: Procurement Options





- 8 x 2 CPU Servers with 512GB/Server
- 192 Cores, 4TB Memory,
- 100TB Storage (raw)
- Approx. 230 x VMs, 800 Desktops

- 12 x 2 CPU Servers with 512GB/Server
- 288 Cores, 6TB Memory,
- 150TB Storage (raw)
- Approx. 350 x VMs, 1200 Desktops



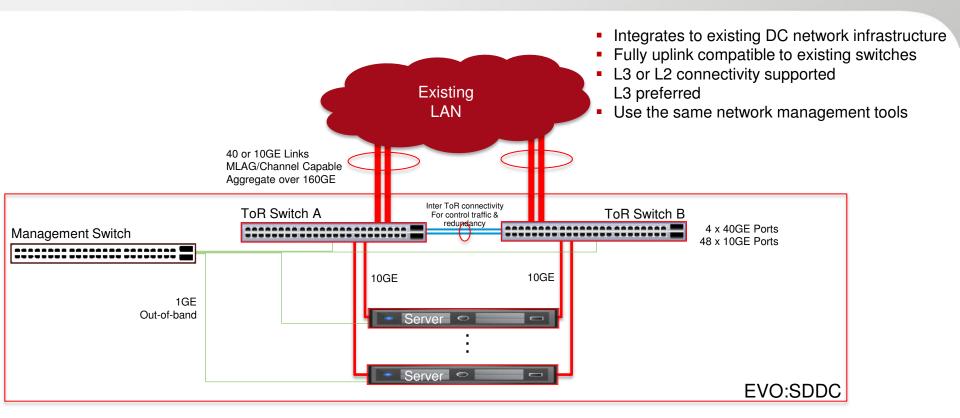
- 24 x 2 CPU Servers with 512 GB/Server
- 576 Cores, 12TB Memory,
- 300TB Storage (raw)
- Approx. 700 x VMs, 2400 Desktops

^{*}Average VM size: 2 vCPUs, 8GB Memory, 160GB Storage

EVO:SDDC Network Deployment Model

Preserve Existing Data Center LAN



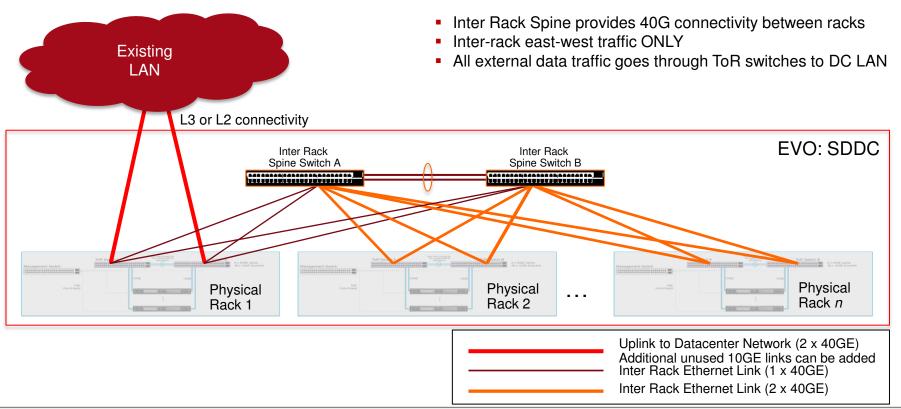


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Expanding The Physical Infrastructure

Multi Rack Scaling - Networking InSights





EVO:SDDC Availability



Network

- Redundant 10GE connections from ToR to each server
- •Redundant uplink connectivity from ToR to Data Center network
- •Redundant Inter Rack connectivity from ToR to Inter Rack Spines
- •MLAG for grouping of links for increased bandwidth and availability

Storage

- VSAN based DAS clustering for increased data redundancy
- •Per server dual VSAN disk groups to reduce fault domains
- Dual network data paths throughout fabric for storage connectivity

Compute

- Cross rack clustering* for spread of compute footprint
- Support for maintenance mode, host evacuation and re-hosting
- DRS, FT, SRM work above the Virtual Rack layer as always

Management

- •Distributed EVO:SDDC Manager with internal distributed database
- •Resilient management stack protected through VM high availability
- •EVO:SDDC stack backups

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^{*} Multi rack clusters subject to the ESX and VSAN sizing and compatibility requirements

